



GREATEK

超豐電子股份有限公司 2024年度法人說明會

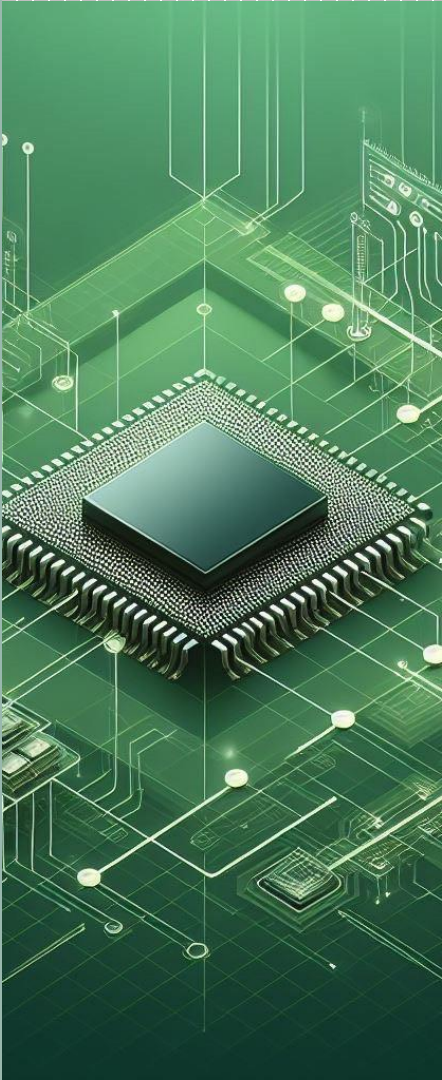
Jan. 21, 2025



www.greatek.com.tw

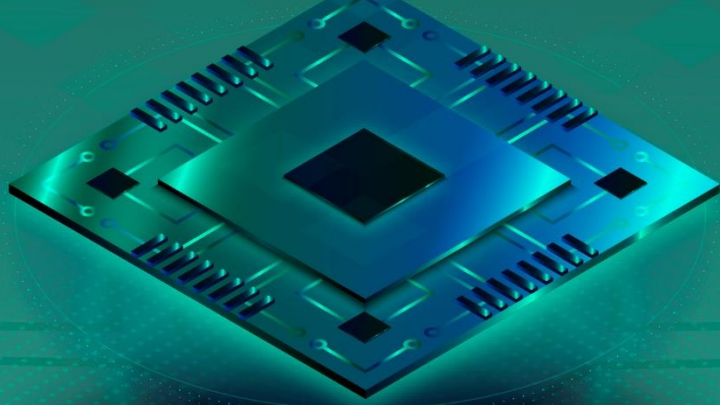
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Greatek Electronics Inc



免責聲明

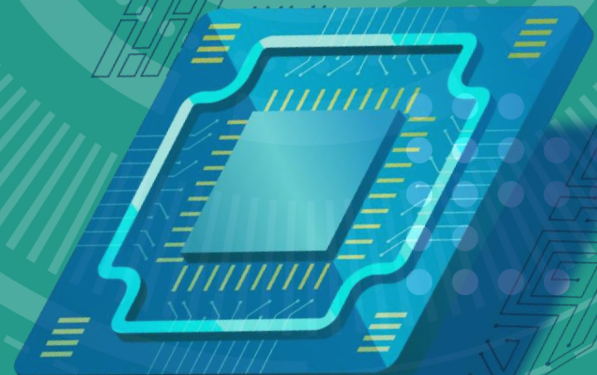
本次法說會所提供之簡報內容包括對於未來狀況之預測及評估，這些關於未來狀況之陳述乃基於公司目前可得資料所做的預測，涉及風險及不確定性，並可能發生實際結果與預期狀況有重大差異的情形，提醒各位不要過度依賴這些資訊，另除非法律要求，本公司將不負責更新或公告這些預測的結果。



Agenda

NO	議程	主講人	
1	超豐 2024 財務狀況	林美玲	超豐財務經理暨發言人
2	超豐 2H24 營運概況與1H25展望	紀有章	超豐總經理
3	Q&A	謝永達董事長 / 紀有章 / 林美玲	

1. 2024年度財務狀況



2024 年半年度合併綜合損益表

(NTD M)

Account	2H24	%	1H24	%	2024
營業收入	7,747	100.0%	7,466	100.0%	15,213
營業毛利	1,670	21.6%	1,687	22.6%	3,357
營業費用	315	4.1%	311	4.2%	626
營業淨利	1,355	17.5%	1,376	18.4%	2,731
營業外收入及支出	176	2.3%	194	2.6%	370
稅前淨利	1,531	19.8%	1,570	21.0%	3,101
所得稅費用	280	3.6%	325	4.3%	605
本期淨利	1,251	16.2%	1,245	16.7%	2,496
淨利歸屬母公司業主	1,251	16.2%	1,245	16.7%	2,496
淨利歸屬非控制權益	-	-	-	-	-
每股盈餘(NT\$)	2.20		2.19		4.39

註: 1. 2024財務報告尚未經會計師查核。

2. 2024年與2023年底的流通在外股數為568,846K。

2024年下半年度合併綜合損益表與去年同期比較

(NTD M)

Account	2H24	%	2H23	%	YoY %
營業收入	7,747	100.0%	7,038	100.0%	10.1%
營業毛利	1,670	21.6%	1,482	21.1%	+0.5%ppts
營業費用	315	4.1%	287	4.1%	9.8%
營業淨利	1,355	17.5%	1,195	17.0%	+0.5%ppts
營業外收入及支出	176	2.3%	125	1.8%	40.8%
稅前淨利	1,531	19.8%	1,320	18.8%	+1.0%ppts
所得稅費用	280	3.6%	274	3.9%	2.2%
本期淨利	1,251	16.2%	1,046	14.9%	19.6%
淨利歸屬母公司業主	1,251	16.2%	1,047	14.9%	19.6%
淨利歸屬非控制權益	-	-	-1	0.0%	100.0%
每股盈餘(NT\$)	2.20		1.84		19.6%

註: 1. 2024財務報告尚未經會計師查核。

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2024年度合併綜合損益表與去年同期比較

(NTD M)

Account	2024	%	2023	%	YoY %
營業收入	15,213	100.0%	13,570	100.0%	12.1%
營業毛利	3,357	22.1%	2,830	20.9%	+1.2%ppts
營業費用	626	4.1%	546	4.1%	14.7%
營業淨利	2,731	18.0%	2,284	16.8%	+1.2%ppts
營業外收入及支出	370	2.4%	227	1.7%	63.0%
稅前淨利	3,101	20.4%	2,511	18.5%	+1.9%ppts
所得稅費用	605	4.0%	514	3.8%	17.7%
本期淨利	2,496	16.4%	1,997	14.7%	25.0%
淨利歸屬母公司業主	2,496	16.4%	1,998	14.7%	25.0%
淨利歸屬非控制權益	-	-	- 1	-	100.0%
每股盈餘(NT\$)	4.39		3.51		25.0%

註: 1. 2024財務報告尚未經會計師查核。

2. 2024年與2023年底的流通在外股數為568,846K。

合併資產負債 12/31/2024

(NTD M)

Account	Amount	%
流動資產合計	11,600	44.5%
- 現金及約當現金	6,615	25.4%
非流動資產合計	14,471	55.5%
資產總計	26,071	100.0%
流動負債	3,378	13.0%
非流動負債	310	1.2%
負債合計	3,688	14.2%
歸屬於本公司業主之權益	22,381	85.8%
非控制權益	2	0%
權益合計	22,383	85.8%
負債及權益總計	26,071	100.0%

- 註: 1. 2024/12/31每股淨值NT\$39.35元.
2. 2024財務報告尚未經會計師查核.
3. 2024/12/31流通在外股數為568,846K .

2. 2024年度營運概況



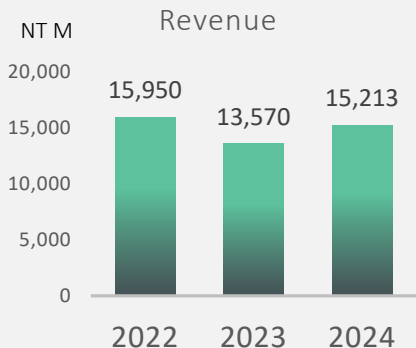
2024年度營運成果

2024

YoY +12.1%

\$15.21B

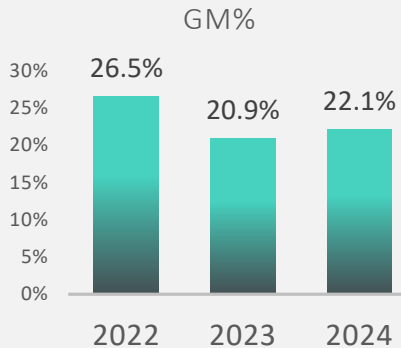
營業收入



YoY +1.2 pts

22.1%

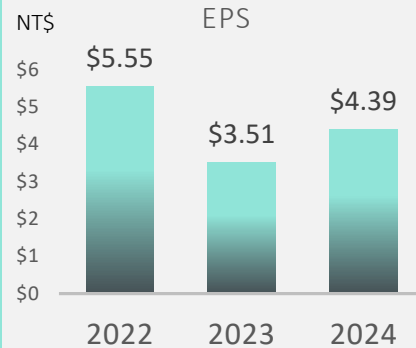
毛利率%



YoY +25.0%

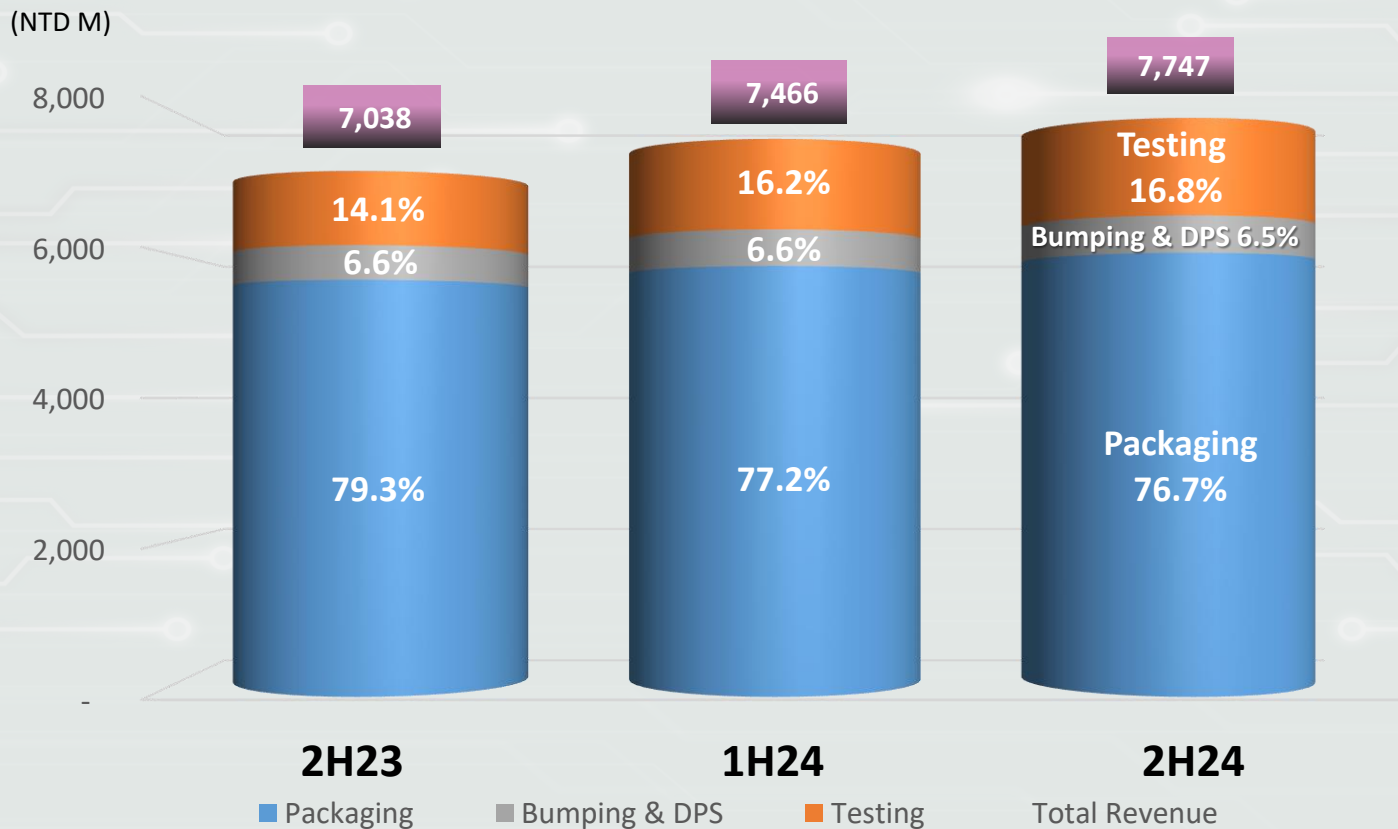
\$4.39

每股盈餘

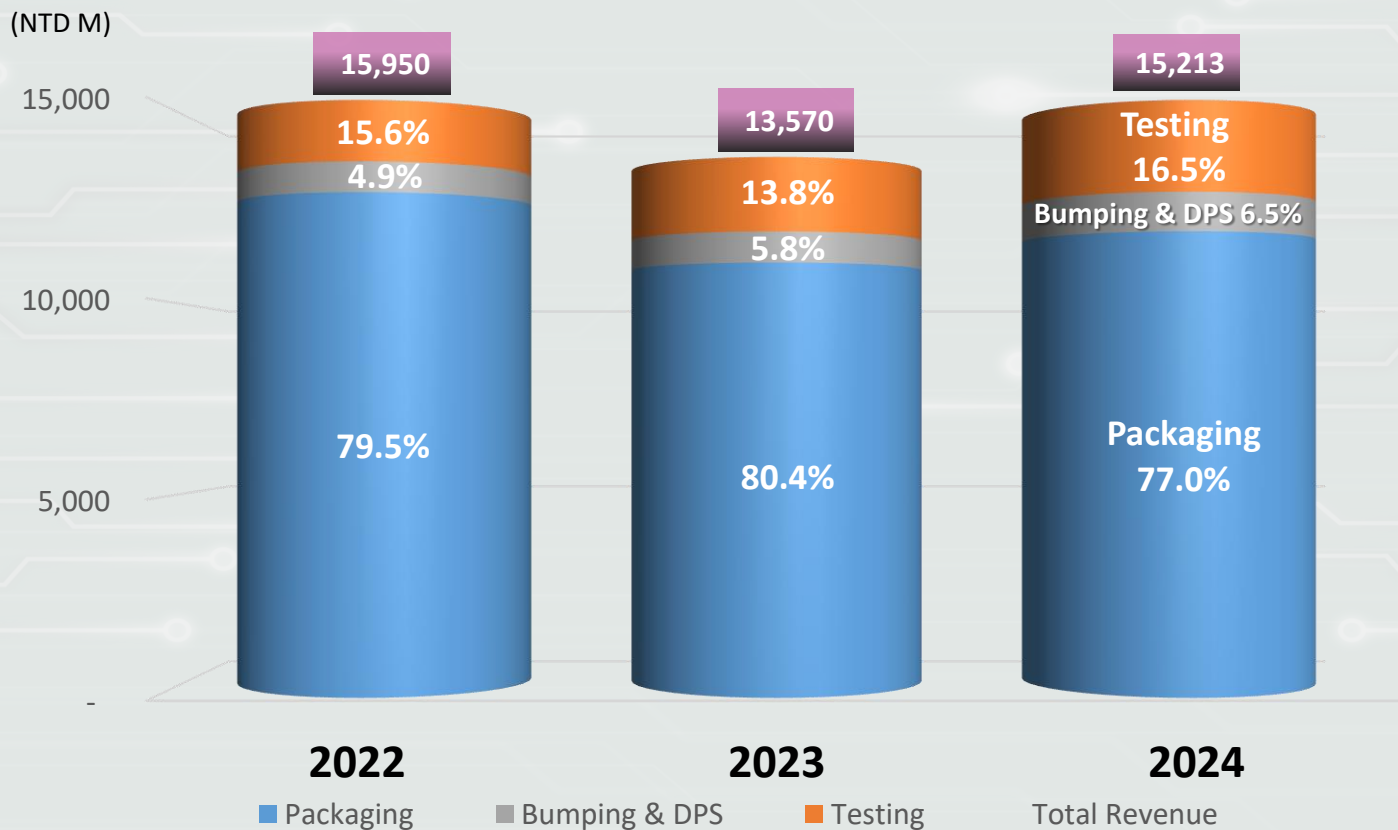


- 營業收入、毛利率及EPS均較去年同期成長，符合預期。

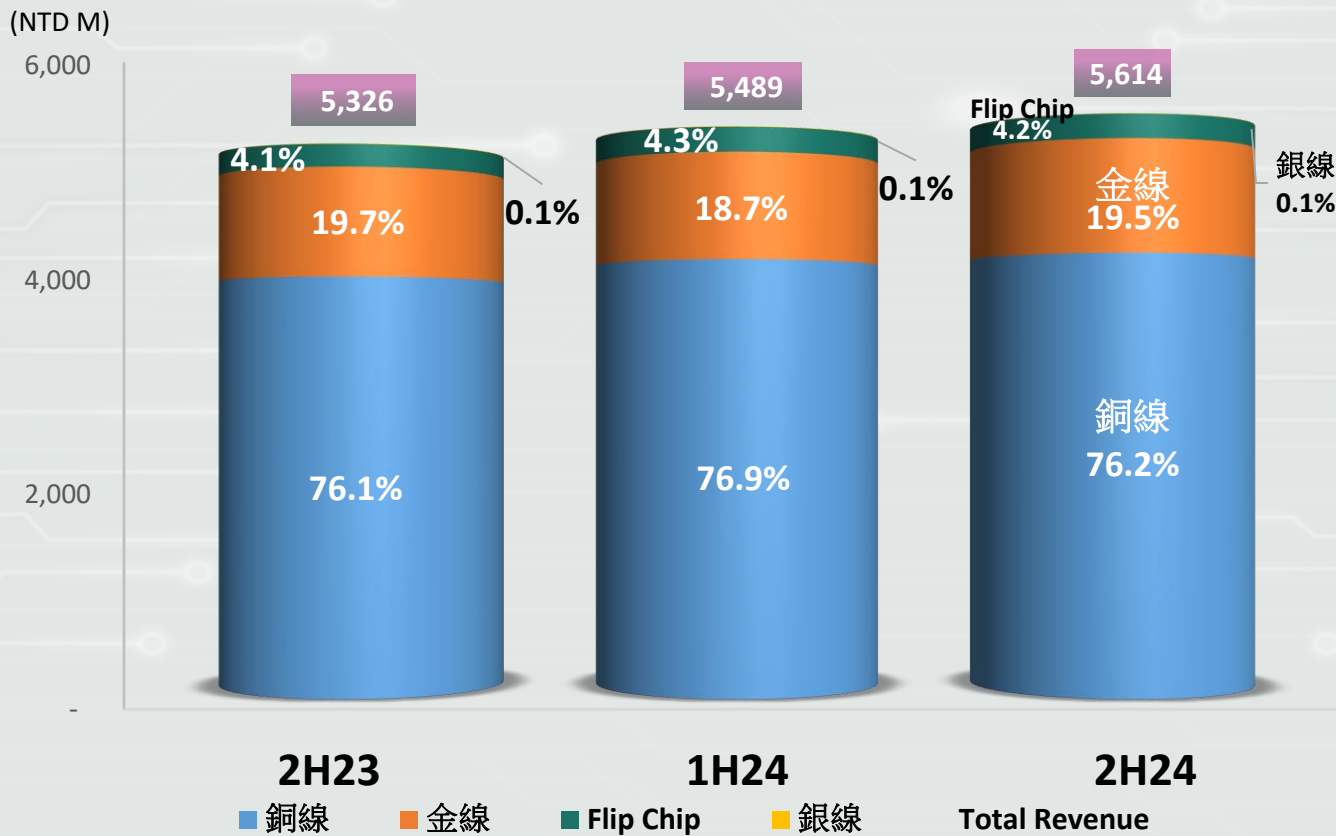
2H24合併營收分析-依服務項目別



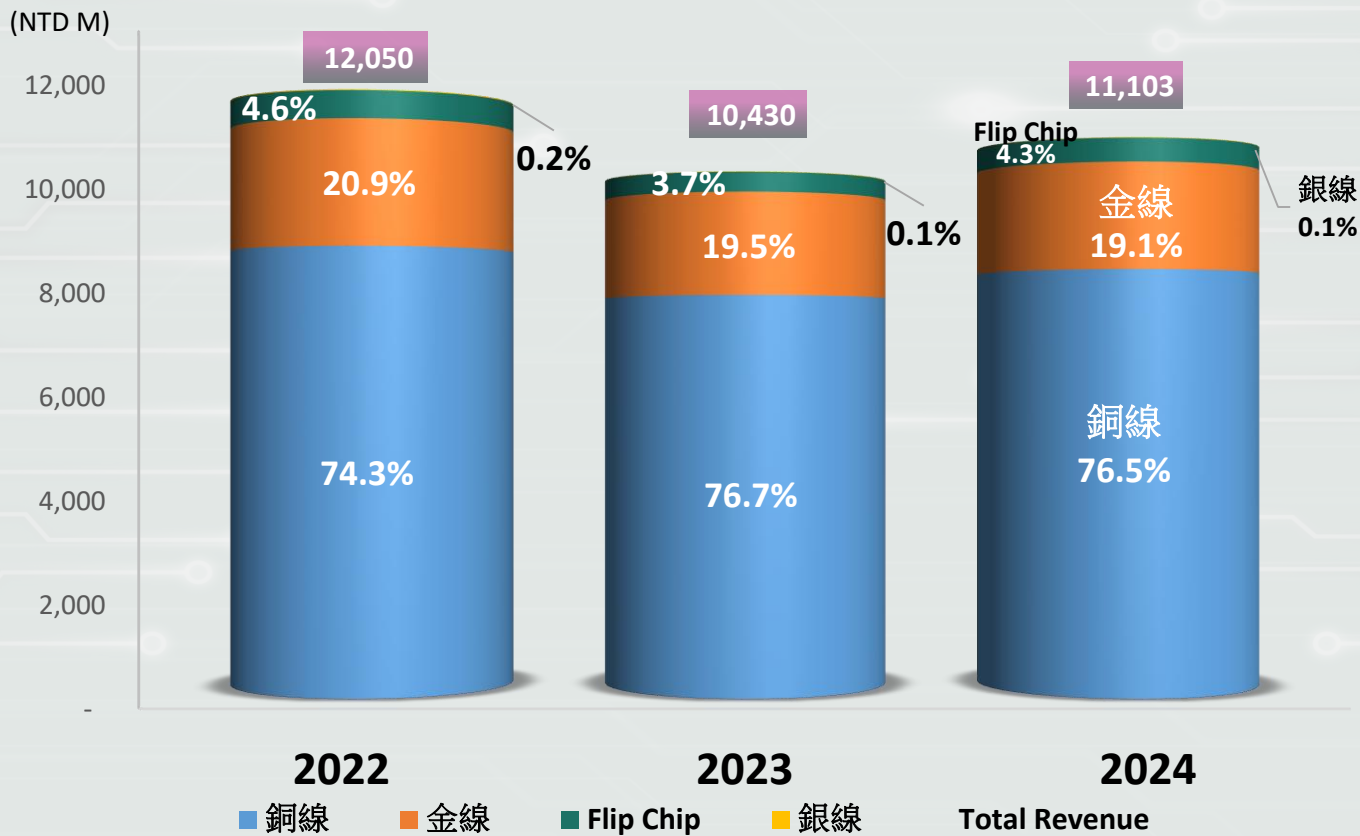
2024合併營收分析-依服務項目別



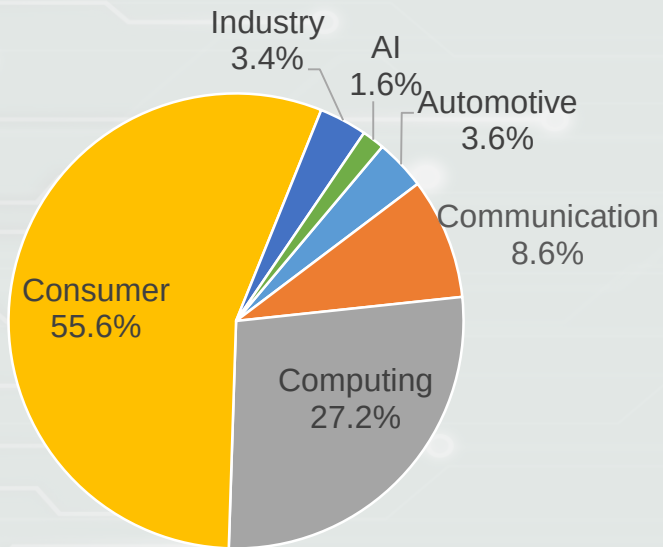
2H24合併營收分析-依封裝製程



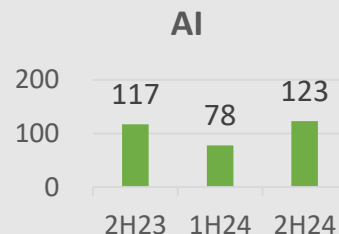
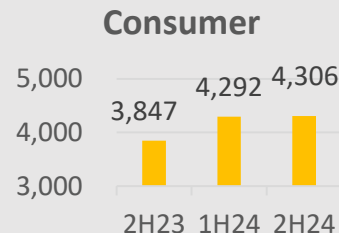
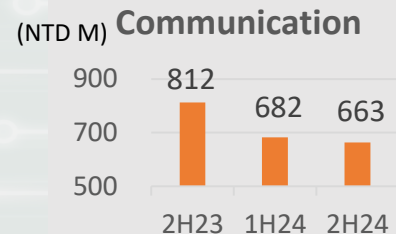
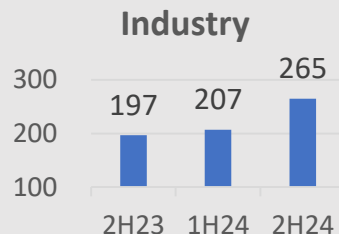
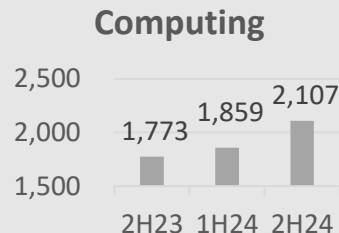
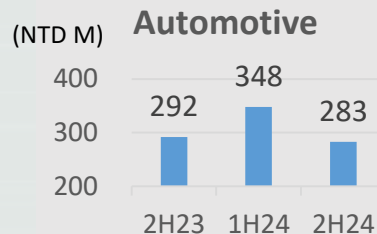
2024合併營收分析-依封裝製程



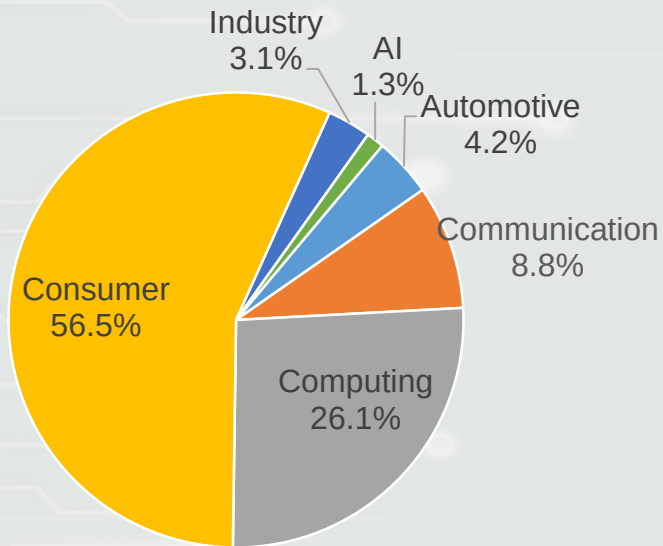
2H24合併營收分析-by 終端市場



- 1.車規Automotive (ex:EV ,ADAS, video...)
- 2.通訊Communication (ex:Mobile, Networking, Wireless, AR ,VR)
- 3.電腦Computing (ex:PC, Server, HPC , cloud)
- 4.消費性Consumer (ex: TV, IOT , games, camera, PDA,Smart home)
- 5.工業/醫療Industry (ex: Automation, Medical, Power Management)
6. AI related

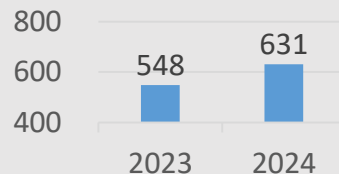


2024合併營收分析-by 終端市場

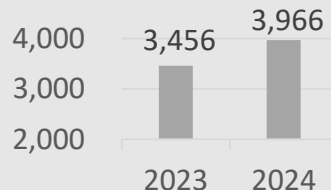


- 1.車規Automotive (ex:EV ,ADAS, video...)
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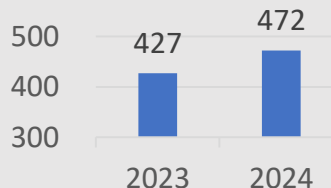
(NTD M) Automotive



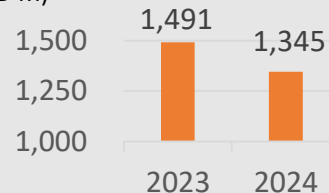
Computing



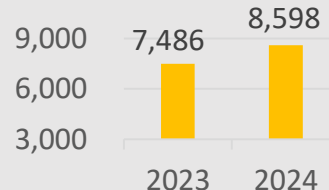
Industry



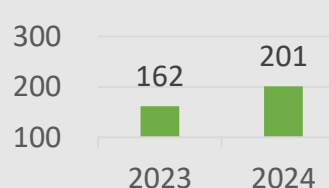
(NTD M) Communication



Consumer



AI



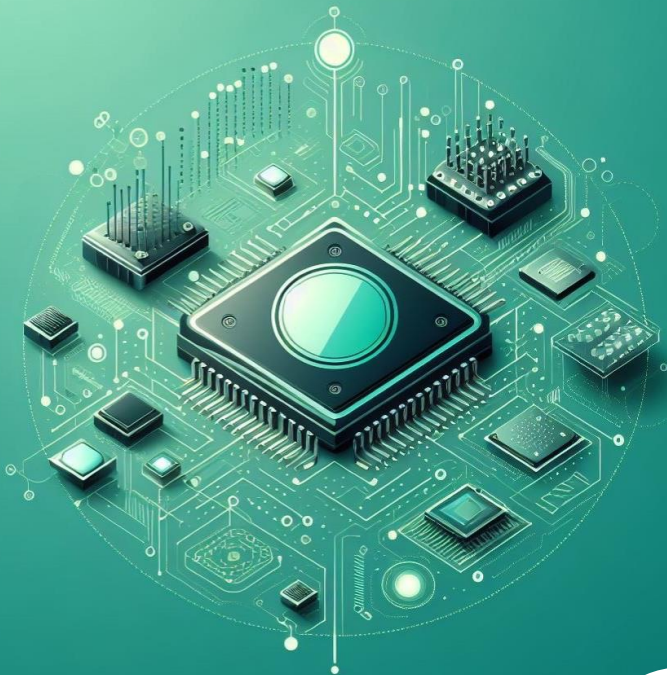
2024年下半年度營運概況

- ◆ 受惠於川普關稅政策，客戶提前備貨，Q4營收較預期好。

Benefiting from the Trump tariff policy, customers advanced their stockpiling, leading to better-than-expected Q4 revenue.

- ◆ 工業和消費性電子維持緩步成長。

Industrial and consumer electronics continued to grow steadily.



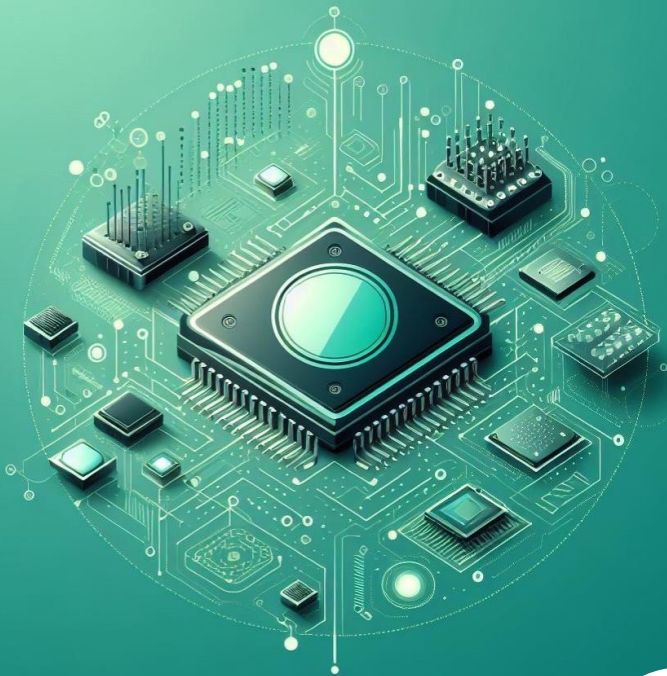
2024年下半年度營運概況

- ◆ PC及NB新產品需求增加暨高階電競電腦需求上升，產能利用率上揚。

Demand for new PC and NB products increased, along with rising demand for high-end gaming computers, boosting capacity utilization.

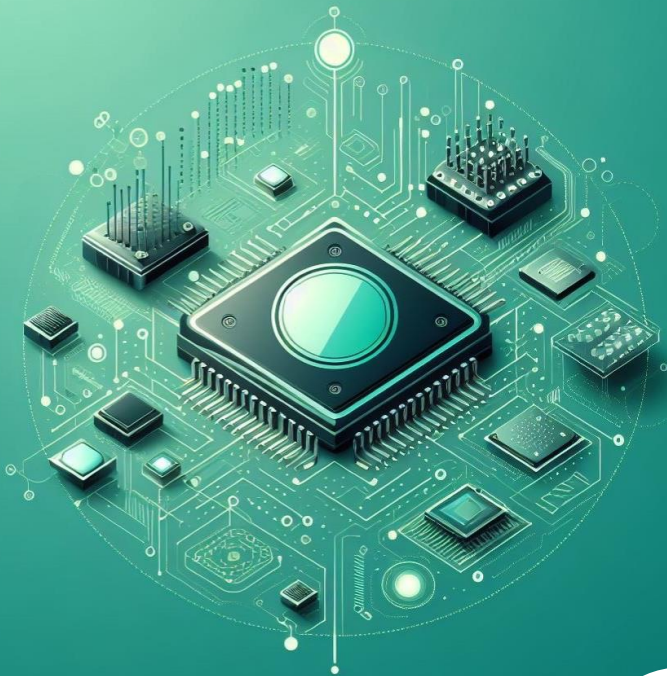
- ◆ DDR5記憶體模組市場滲透率提高，PMIC等相關IC逐步放量成長。

The market penetration of DDR5 memory modules increased, and related ICs such as PMIC gradually saw volume growth.



2024年下半年度營運概況

- ◆ 汽車需求急速下降，車用相關電子需求調降。
Automotive market demand declined sharply, leading to slow recovery for automotive-related electronics.
- ◆ 歐洲及中國景氣尚未完全復甦，客戶下單仍保守且庫存偏高，短單及急單比例偏高。
Economic recovery in Europe and China remains to be rather slow; customers remain cautious in placing orders, inventory levels are high, and there is a higher proportion of short-term and urgent orders.



3. 2025年上半年度營運展望



2025年上半年度營運展望



@

消費電子與工業可望出現庫存回補動能。

Consumer and industrial electronics are expected to see inventory replenishment momentum.

@

AI終端裝置有機會推動換機潮，FC新產品開發動能強。

AI related devices may drive a wave of upgrades with strong momentum in new FC (Flip Chip) product development.

@

類比晶片已浮現景氣見底訊號，緩步復甦中。

Signs of a bottoming-out in the analog chip market have emerged, with gradual demand recovery on the way.

2025年上半年度營運展望



- @ 美中科技戰，去中化的轉單效將開始助益營收。
The U.S.-China tech dispute is expected to benefit revenue as orders shift away from China.
- @ 中美貿易戰持續發酵影響，台灣IC設計公司受限於中國政策要求自製率上升，調高大陸封測配比重。
The ongoing U.S.-China trade war has led Taiwanese IC design companies to increase their reliance on Chinese packaging and testing services due to China's rising domestic production requirements.
- @ 台灣面臨價格競爭，持續優化產品及成本維持市場競爭力。
Taiwan faces price competition, prompting our continuous new product development and cost optimization to maintain market competitiveness.



2025年上半年度營運展望



@ Q1客戶下單仍保守，預期產能利用率比去年同期略佳。

Customers remain cautious in placing orders in Q1, but capacity utilization is expected to be slightly better than the same period last year.

A decorative header featuring a teal-to-green gradient background with a white circuit board pattern. The pattern includes various lines, circles, and dots, resembling a complex electronic circuit.

4. Q&A

A decorative footer featuring a teal-to-green gradient background with a white circuit board pattern, mirroring the header. The pattern includes various lines, circles, and dots, resembling a complex electronic circuit.



Thank You

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